

## Over the latest twelve months (LTM) the publicly traded Digital Health Stocks struggled

- Public Digital Health company valuations declined on average by 37% over the year
- Digital Health M&A deal count in Q1 2023 was 42% of the markets' peak activity in Q1 2022
- Digital Health Private Placements continue its downward trend in deal count over LTM
  - Albeit with a slight decrease from Q4 2022 to Q1 2023

### General market backdrop — Q1 2023 results

- Global M&A markets declined in the number of deals +24% and \$ volume +~ 60%
- Across all sectors, deal counts for US M&A and Private Placement were down
- The IPO market continues to be dormant as an option

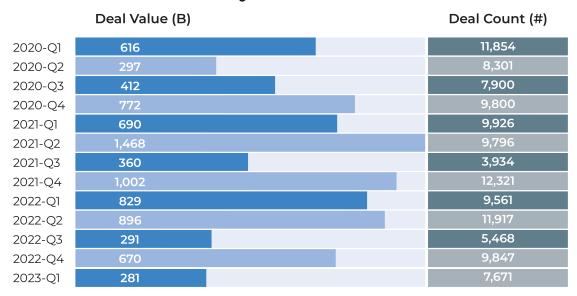
# Shift in valuation multiples continues for most digital health businesses

- Prospect of down round funding looms likely for many startups who need near term capital
- Limited exit options is driving some early-stage firms to seek merger partners
- Many Buyers & VCs with dry powder are seeking acquisition/investment opportunities for:
  - Companies with market traction, positive cash flow, and healthy ARR growth
  - The rule of 40 is becoming in vogue again for growth capital investors

Source: Capital IQ as of March 31, 2023

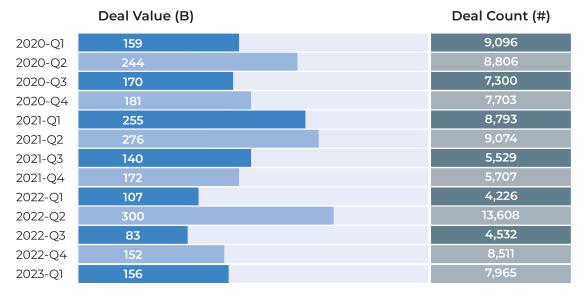


#### Global M&A deal activity across all sectors





## Global Private Placement (PP) deal activity all sectors

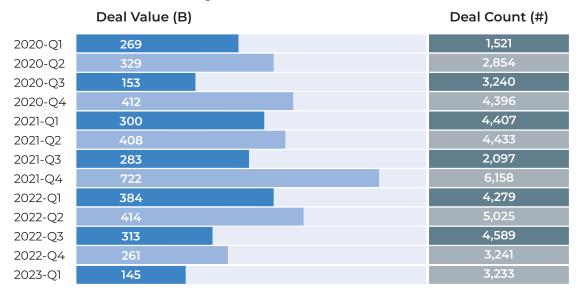




Source: Capital IQ as of March 31, 2023

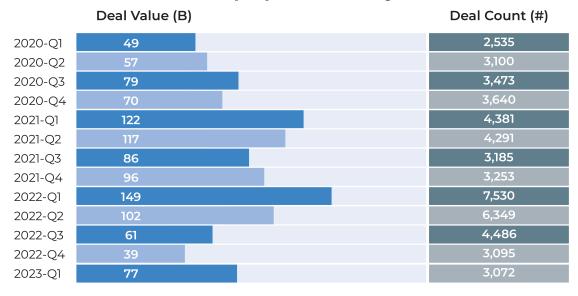


#### US M&A deal activity across all sectors





### **US Private Placement (PP) deal activity across sectors**

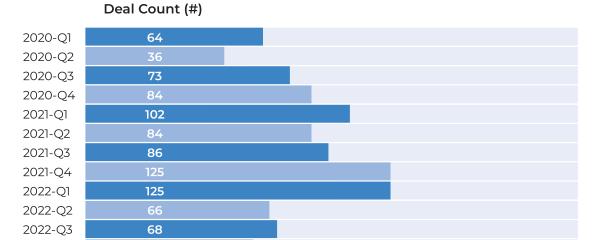




Source: Capital IQ as of March 31, 2023



### **US Digital Health M&A deal activity**



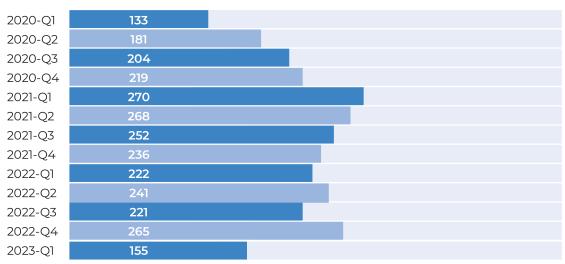
The Productivity Solutions broad category was the most active area for acquisitions over the LTM accounting for 28% of YTD 2023 M&A deals

### **US Digital Health Private Placement (PP) deal activity**



46

2022-Q4 2023-Q1



The Patient Centric broad category tied with Productivity Solutions to be the leading categories in deal activity for Q1 2023

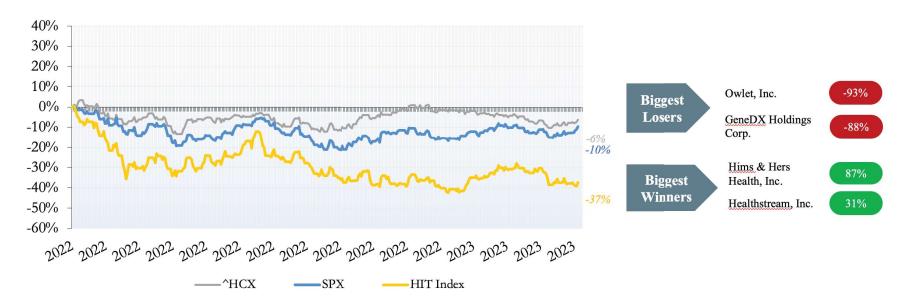
Source: Capital IQ as of March 30, 2023



### Digital Health Index vs. S&P 500

The public market option remained difficult in Q1 as available capital dried up

- There were no IPO or SPAC deals in Q1 2023
- Virtually all Digital Health SPAC stocks continued to perform poorly in Q1 2023



- Novahill's Digital Health Public Comparable Index (HIT Index) lost 37% of its value compared to the S&P 500 Index's 10% loss over the latest 12-month period.
  - For YTD (March 31, 2023), relative performance of the HIT Index was down only 3.5% while the S&P 500 index went up 7.5% so some closing of the value differential.